

FOREVER FOCUSED ON  
**THE CIRCULAR  
ECONOMY**



**2026**

Interim Results Presentation  
for the six months ended 30 June 2026

# Half-year results at a glance

**R6.0bn**

(H1 2025: R5.9bn) ▲ **+1.1%**

**Group revenue**<sup>1</sup>

**R614m**

(H1 2025: R642m) ▼ **-4.4%**

**EBITDA**<sup>1</sup>

**R448m**

(H1 2025: R173m) ▲ **+159%**

**Cash from operations**<sup>2</sup>

**R2.6bn**

(H1 2025: R3bn) ▼ **-11.8%**

**Net debt**<sup>2</sup>

## Trading<sup>1</sup>

- Revenue up 1.1%
- EBITDA down 4.4%
- EBIT down 15.7%

## Cash and balance sheet<sup>2</sup>

- Cash generated from operations R448m
- Net debt reduced by R352m to R2.6bn
- Well within banking covenants

## Shareholder returns

- NAV per share<sup>2</sup> R36.34, up 1.4%
- ROCE<sup>2</sup> of 9.2%.
- EPS<sup>1</sup> 50 cents
- Interim dividend 15 cents

**Cash generation and net debt improved; Earnings pressure concentrated in Paper Manufacturing**

<sup>1</sup> Continuing Operations

<sup>2</sup> Total Operations

# Context: Operating environment



## Subdued domestic demand

- Consumer spending remained muted
- Industrial packaging demand soft
- Manufacturing activity weak (-1.5% Q2/Q1; food & bev. -3%)



## Global paper oversupply

- Continued containerboard and cartonboard price pressure
- Low-priced imports continued to pressure domestic prices
- Paper mill margins remained compressed



## Rapid Q2 cost inflation

- Polymer prices rose significantly following Middle East supply disruptions
- Fuel, freight and logistics costs increased sharply
- Recovery of cost increases lagged customer pricing adjustments

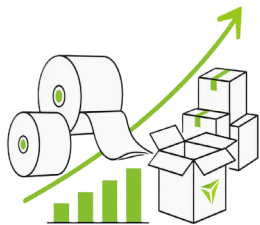


## Agriculture provided support

- Citrus outlook remains near record levels
- Strong underlying support for agricultural packaging demand
- Weather disruptions affected selected crops and regions

**Paper pricing pressure and rising input costs created significant margin pressure during the first half;  
Management's response is focused on actions within our control**

# Portfolio optimisation and strategic actions to improve returns



## Mkhondo: optimisation and commercialisation

### Progress

- Pulp mill delivering improved throughput and quality
- Operational challenges following the upgrade resolved
- SLS quality improved significantly during H1, commercialisation remains behind expectations.

### Current focus

- Sustain pulp mill performance and reduce unit costs
- Convert SLS trials into recurring commercial orders
- Improve returns from the upgraded asset base

Focus has shifted from project execution to commercial delivery and returns



## Portfolio optimisation: Springs & Recycling

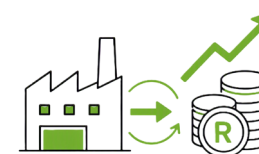
### Actions

- BM6 closed and classified as a discontinued operation
- BM3 continues while import protection is pursued
- Recycling footprint aligned to lower Springs fibre demand - Randfontein and Rustenburg sold; Newtown closed

### Objective

- Remove structural earnings drag
- Improve network efficiency
- Release working capital
- Maintain fibre security

Portfolio aligned to markets offering sustainable returns



## Portfolio optimisation: Asset disposals

### Actions

- Versapak Roodekop property sold: R61m
- Wadeville redundant equipment sold: R20m
- Versapak Paarl property sale being considered

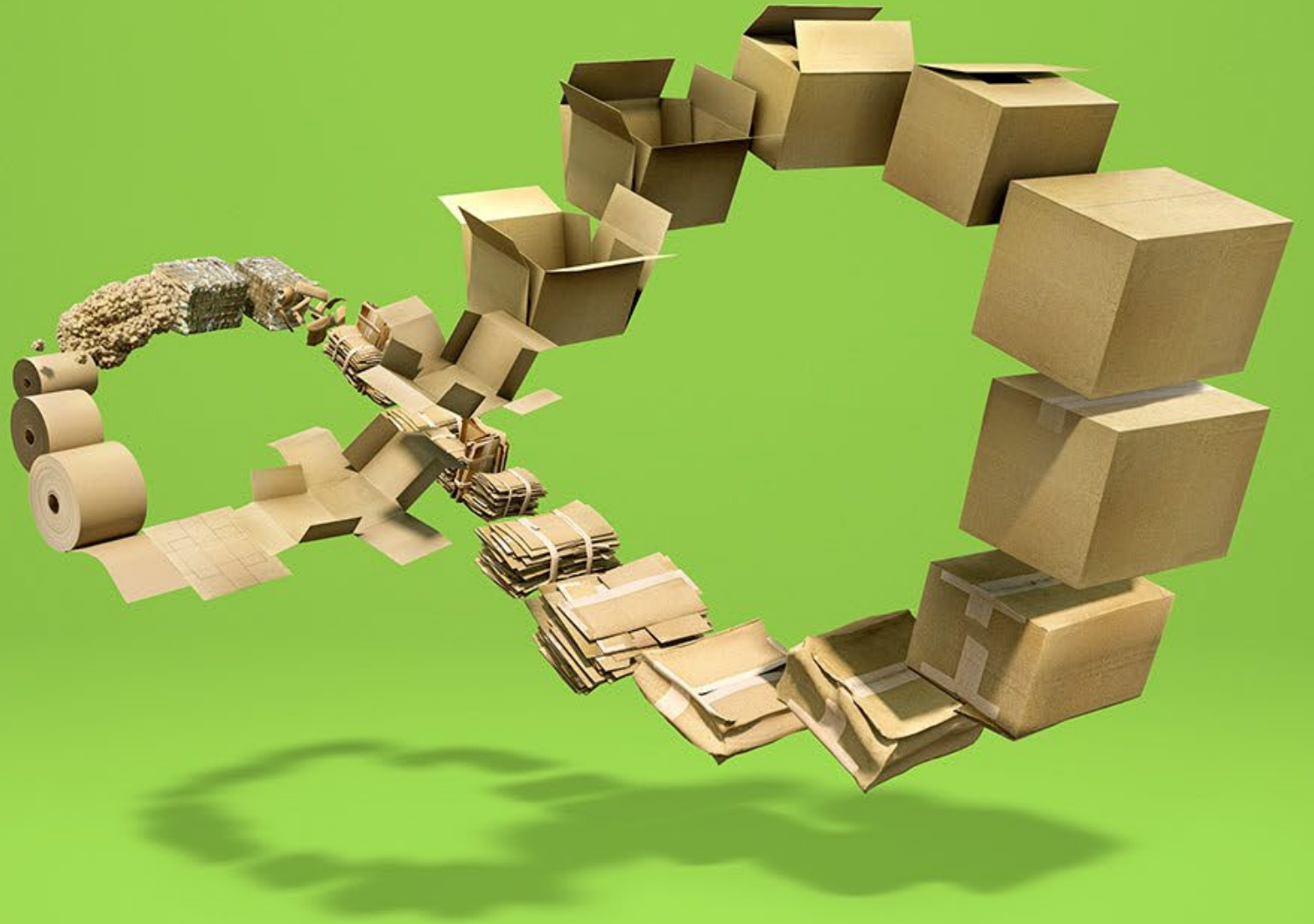
### Objective

- Release value from non-core and underutilised assets
- Reduce net debt
- Improve return on capital employed
- Simplify operating footprint

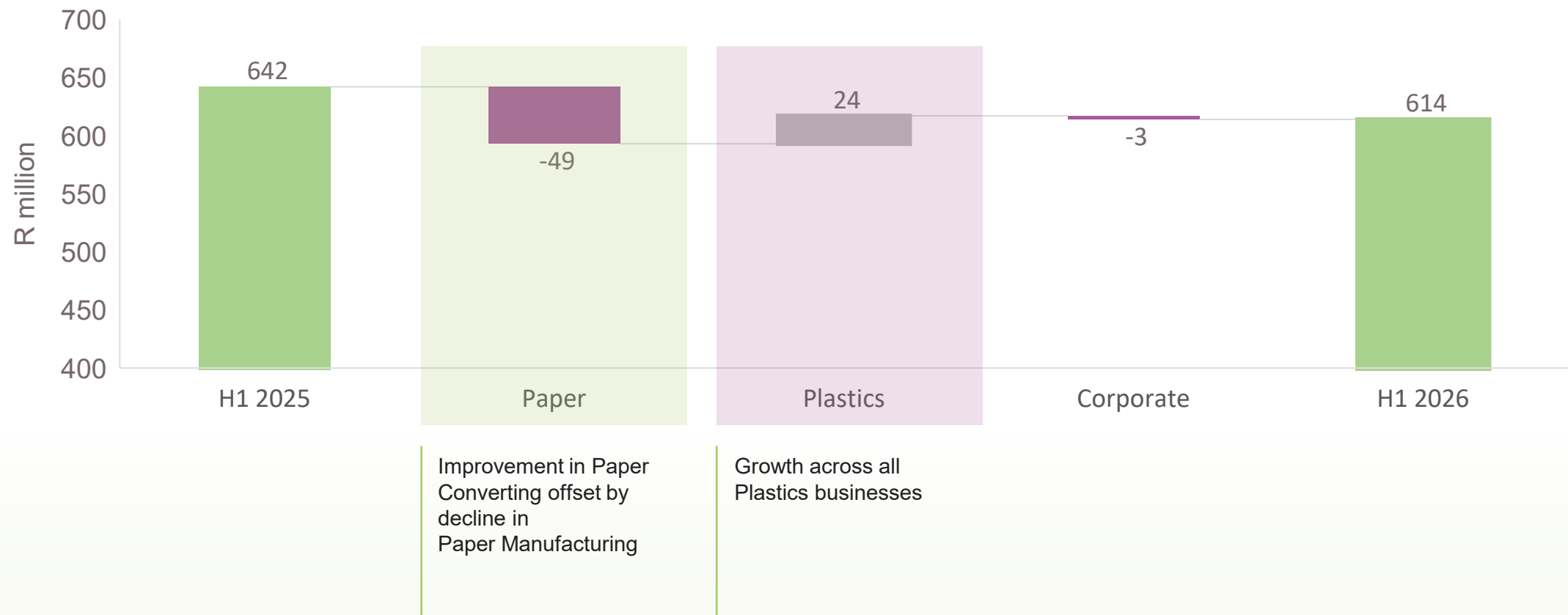
Capital redeployed from non-core assets to strengthen the balance sheet

# Financial Review

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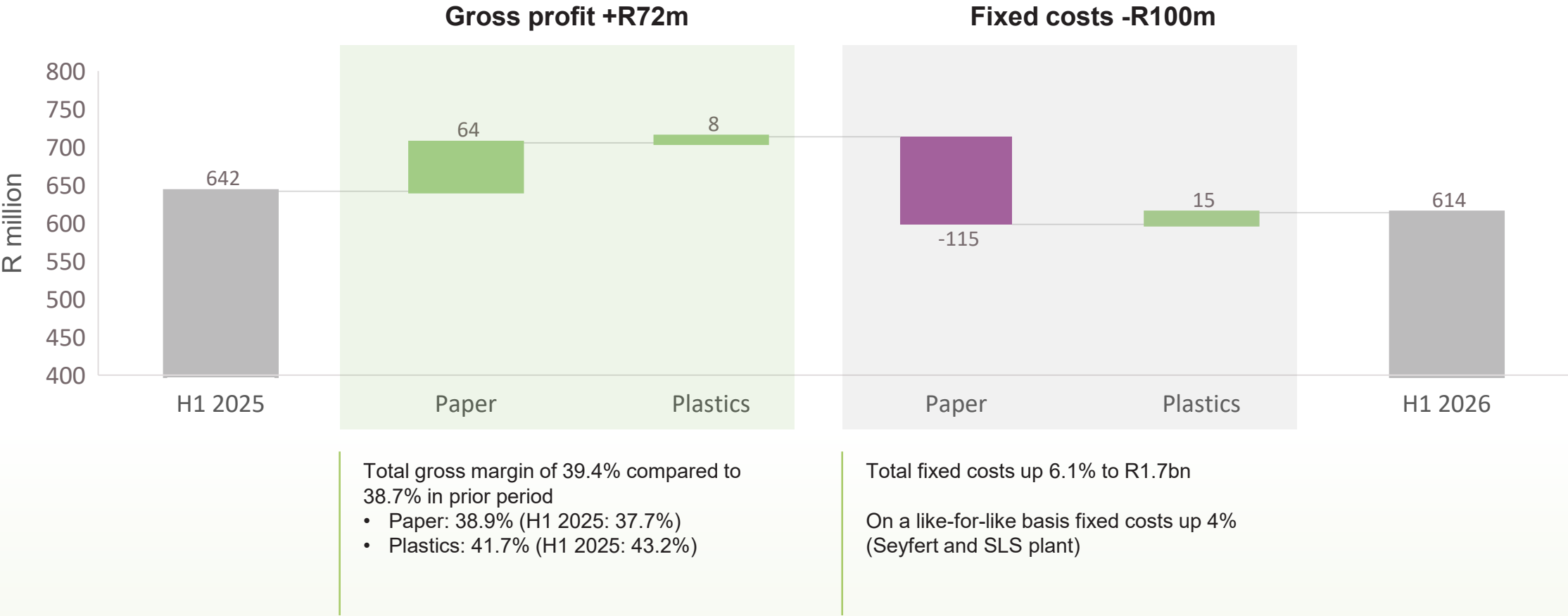
# EBITDA<sup>1</sup> movements by business



**Improved profitability in Paper Converting and Plastics offset by Paper Manufacturing**

<sup>1</sup> Continuing Operations

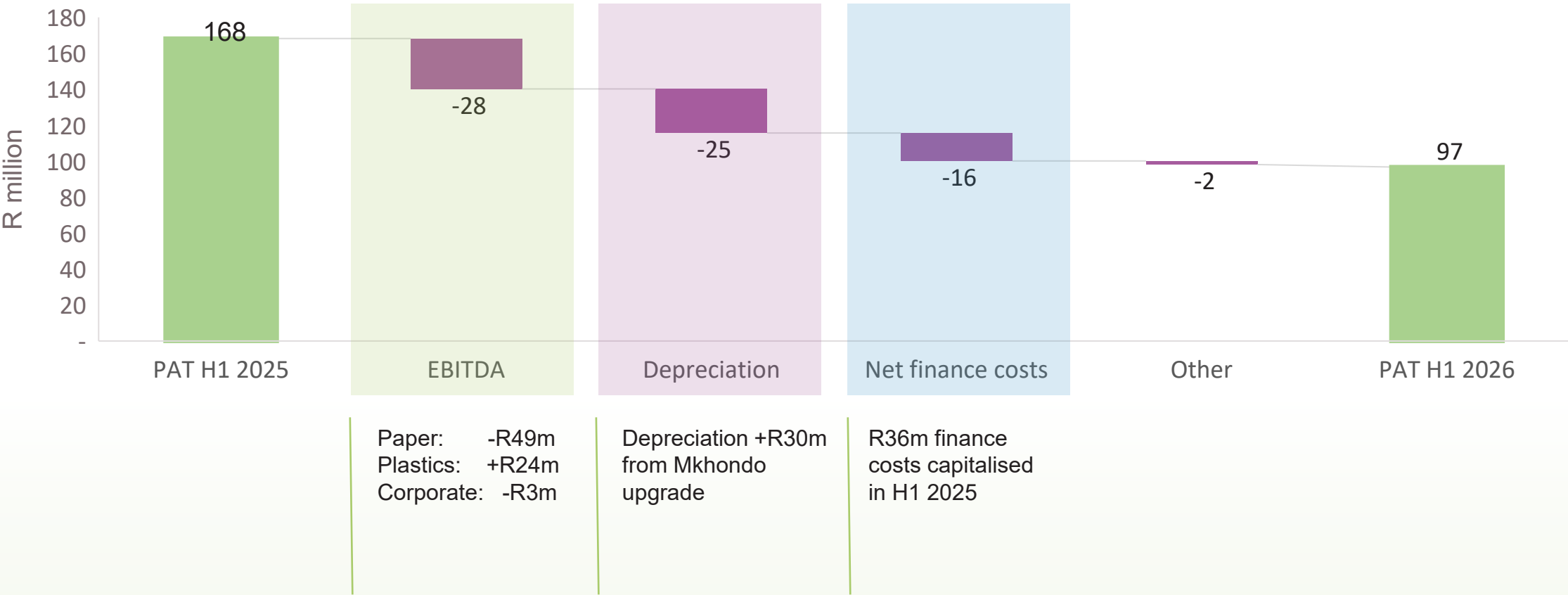
# EBITDA<sup>1</sup> development



**Increase in gross profit due to improved product mix offset by higher fixed costs in Paper**

<sup>1</sup> Continuing Operations

# Profit after tax<sup>1</sup> movements



**Capitalisation of Mkhondo upgrade increased depreciation and finance costs in H1 2026**

<sup>1</sup> Continuing Operations

# Paper Business<sup>1</sup>

**R4.98bn**

(H1 2025: R4.97bn) ▲ **+0.3%**

**Revenue**

## Revenue drivers

- Volume growth supported by recent investments
  - +2.9% containerboard
  - +1.6% paper converting
- Lower selling prices across most product categories
- Improved product mix partly offsetting price pressure

**R538m**

(H1 2025: R586m) ▼ **-8.2%**

**EBITDA**

## EBITDA drivers

- Margin down to 10.8% from 11.8%
- Rising input costs
  - Electricity tariffs up >10%
  - Higher variable selling expenses from fuel and exports
- Mkhondo 5-day annual shut in H1 2026 (vs H2 2025)

**R278m**

(H1 2025: R368m) ▼ **-24.5%**

**EBIT**

## EBIT drivers

- Margin down to 5.6% from 7.4%
- Lower EBITDA compounded by the higher depreciation charge
- Depreciation up from capitalisation of the Mkhondo upgrade in December 2025

**Volume growth and improved mix,  
offset by depressed selling prices and rising input costs, particularly in Paper Manufacturing**

# Plastics Business

**R989m**

(H1 2025: R936m) ▲ **+5.7%**

**Revenue**

## Revenue drivers

- Good volume growth in agricultural sector in Bins & Crates
  - +16.3% Bins & Crates
  - +2.1% FMCG Atlantis and Pinetown
  - -13.2% FMCG Wadeville, revenue up 23.4% on better mix
- Demand remained weak in the beverages sector

**R130m**

(H1 2025: R106m) ▲ **+22.6%**

**EBITDA**

## EBITDA drivers

- Margin up to 13.1% from 11.4%
- Pressure on variable costs offset by lower fixed costs
  - Polymer prices up significantly in Q2 2026
  - Higher electricity tariffs, fuel and delivery costs
- Restructuring at Bins & Crates and FMCG Wadeville reduced fixed costs

**R45m**

(H1 2025: R7m) ▲ **>5x**

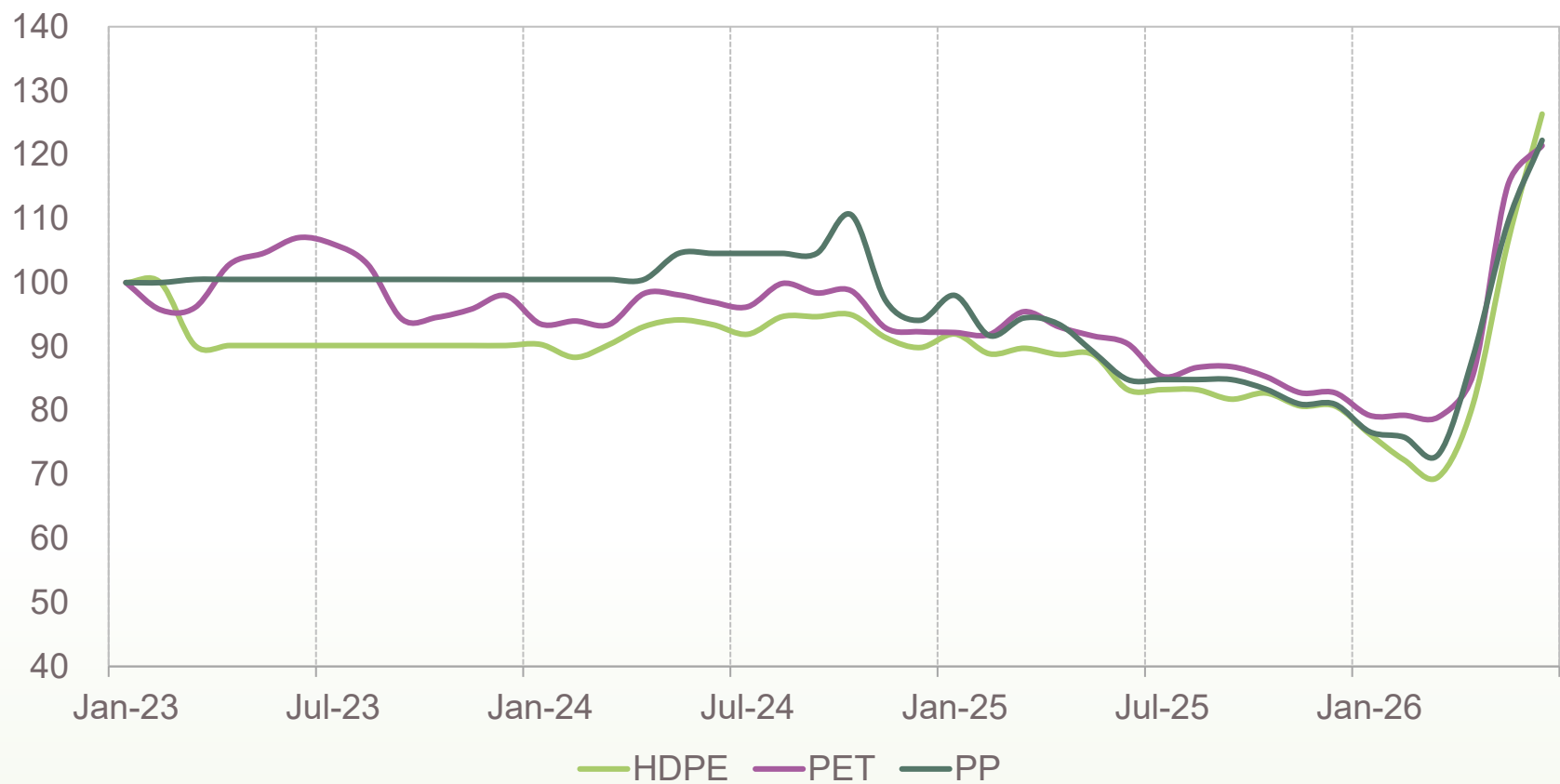
**EBIT**

## EBIT drivers

- Margin up to 4.5% from 0.7%
- Operating leverage from higher volumes and a lower fixed cost base
- Further improvement expected in H2 2026, with uncertainty from continued Middle East conflict

**Improved performance despite volatility in polymer prices adversely impacting margins**

# Polymer prices (R/ton indexed)



Significant increase in prices in Q2 2026 after the start of the war in the Middle East

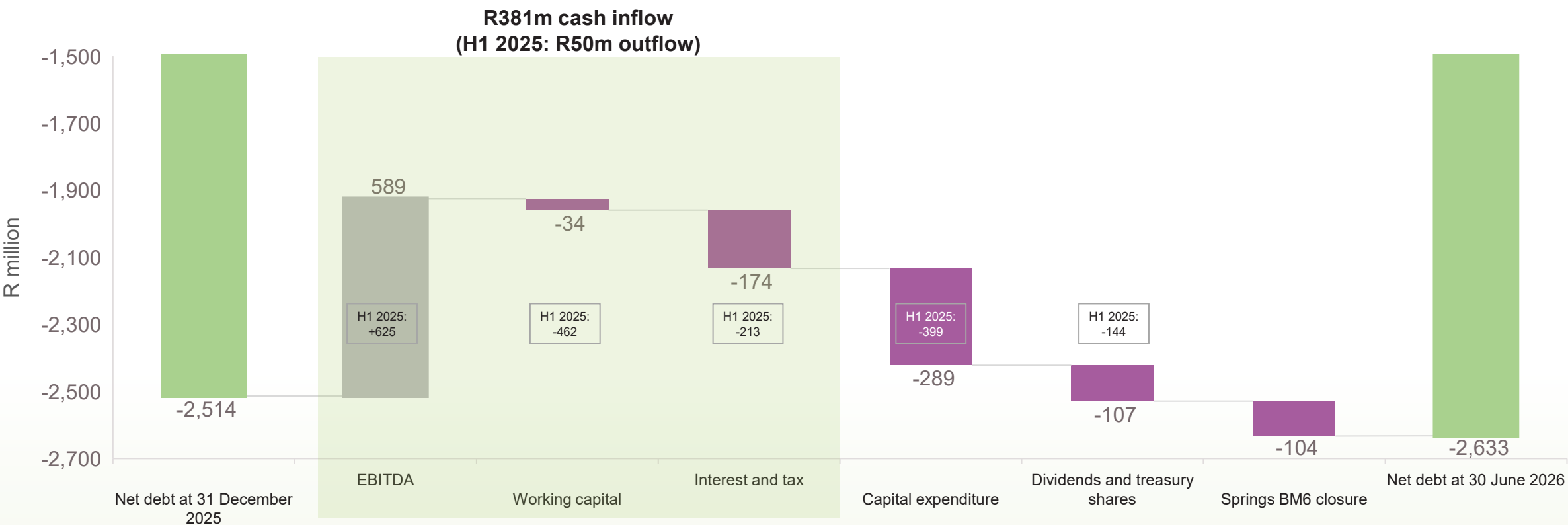
# Net debt<sup>2</sup>

| Rm                           | Jun-26       | Jun-25       | Dec-25       |
|------------------------------|--------------|--------------|--------------|
| Net bank debt                | 2,388        | 2,713        | 2,241        |
| IFRS16 leases                | 245          | 272          | 273          |
| <b>Net debt - closing</b>    | <b>2,633</b> | <b>2,985</b> | <b>2,514</b> |
| Net bank debt - average      | 2,843        | 3,020        | 3,030        |
| Net debt to capital employed | 30%          | 34%          | 29%          |
| Net debt to equity           | 49%          | 56%          | 45%          |
| <b>Bank covenant ratios</b>  |              |              |              |
| Net debt to EBITDA (< 3.0)   | 1.7          | 2.0          | 1.5          |
| Interest cover ratio (> 3.5) | 5.3          | 4.4          | 5.1          |

- Bank debt reduced by R325m compared to H1 2025
- Net debt typically higher in H1 due to stock build for H2
- Further improvement expected in H2 2026
- Sale of non-core assets
  - Versapak Roodekop property (R61m)
  - FMCG preform equipment (R20m)
  - Recycling Rustenburg and Randfontein branches (R20m)
  - Cash flows mostly in H2 2026

**Reduction in net debt supported by improved working capital and BM6 closure;  
Well within bank covenants**

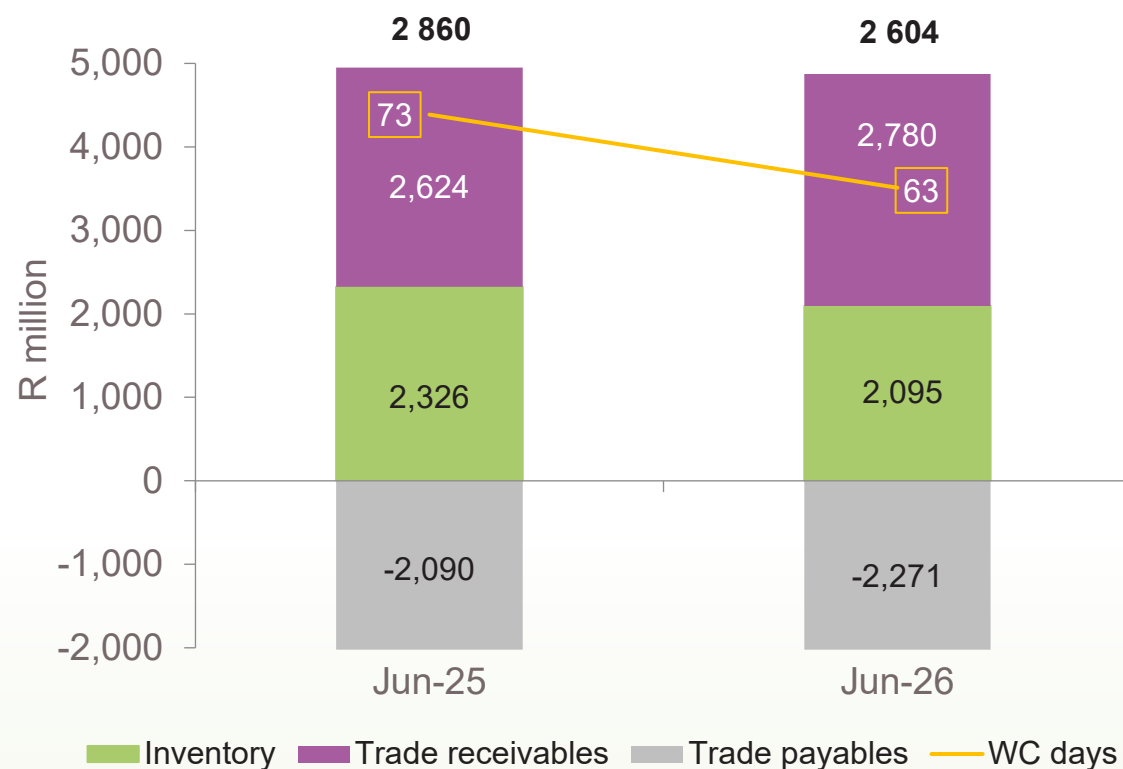
# Movement in net debt<sup>2</sup>



**Strong cash generation due to improved working capital and closure of BM6**

<sup>2</sup> Total Operations

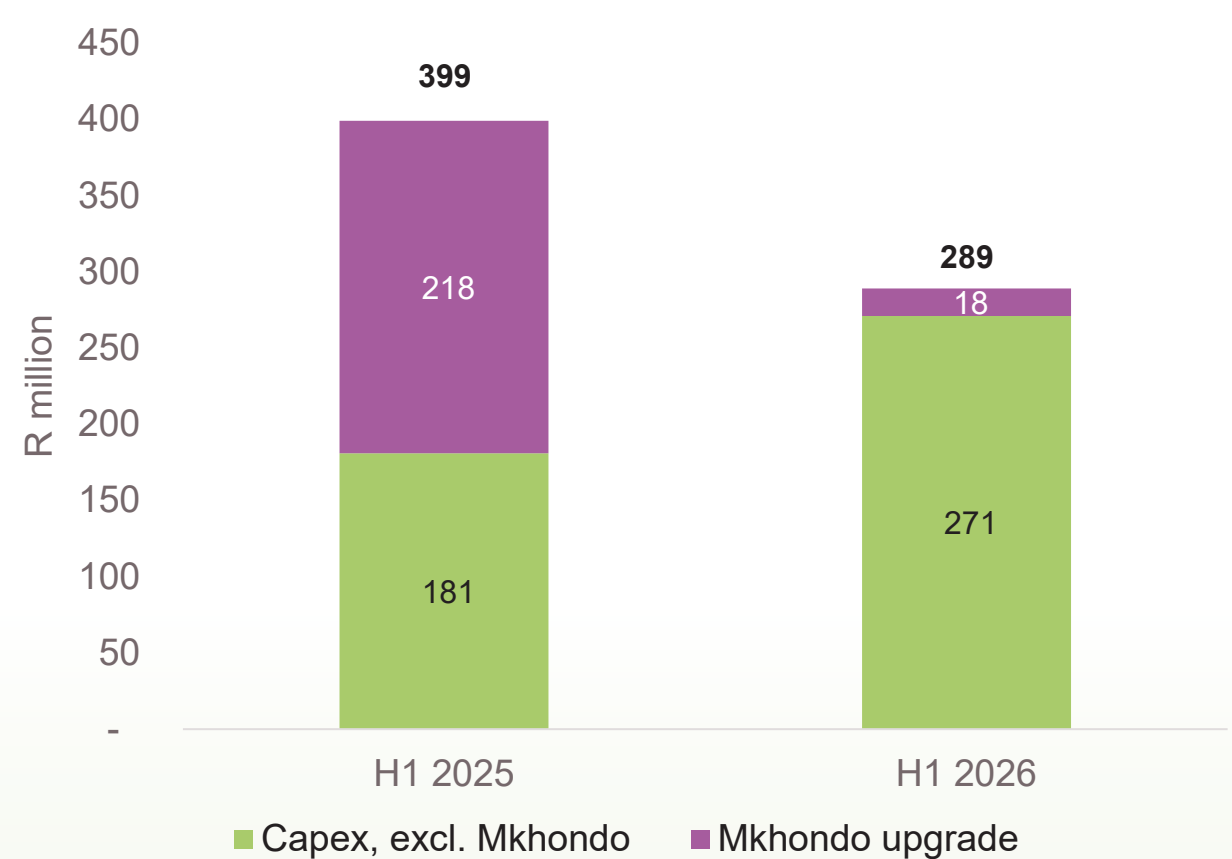
# Working capital<sup>2</sup>



- Net working capital as % of revenue was 20.1% (Jun-2025: 22.4%)
- Paper Manufacturing working capital reduced by R198m due to closure of BM6
- Increase in Paper Converting working capital
  - Higher inventories ahead of seasonal demand

**Reduction due to improved working capital and closure of BM6**

# Capital expenditure<sup>2</sup>

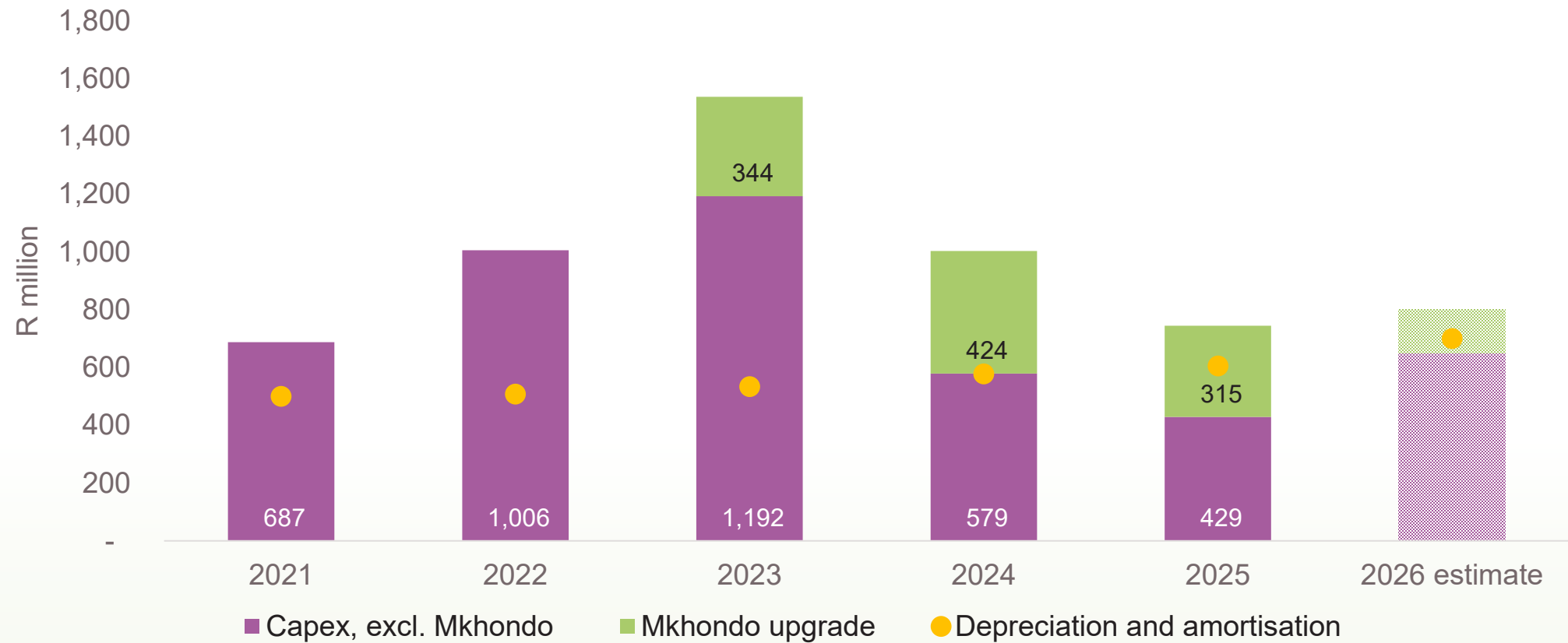


- Majority of capex in H1 2026 related to SIB upgrades in Paper Converting and Bins & Crates
- Mkhondo environmental work commenced in Q2 2026 and is anticipated to be finished in H1 2027
- Investments focused on selected growth sectors
- Estimated capex for FY2026 of c.R800m
- No major capex projects anticipated in the medium term

**Lower H1 2026 capex than planned;  
Full year capex estimated at c.R800m**

<sup>2</sup> Total Operations

# Capital expenditure<sup>2</sup>



**Major capacity expansion projects complete;  
Focus shifted to realising the full potential of modernised asset base**

<sup>2</sup> Total Operations

# Discontinued operation – Springs mill BM6

| Rm                                      | H1 2026     | H1 2025    | FY2025     |
|-----------------------------------------|-------------|------------|------------|
| Revenue                                 | 632         | 596        | 1,315      |
| Underlying EBITDA                       | -25         | -17        | -29        |
| Depreciation                            | -5          | -6         | -11        |
| <b>Underlying EBIT</b>                  | <b>-30</b>  | <b>-23</b> | <b>-40</b> |
| Special items                           | -299        | -          | -          |
| Tax income                              | 90          | 6          | 11         |
| <b>Loss from discontinued operation</b> | <b>-239</b> | <b>-16</b> | <b>-29</b> |

| Special items                                     | R million   |
|---------------------------------------------------|-------------|
| Impairment of plant, equipment and capital spares | -181        |
| Impairment of inventory                           | -15         |
| Retrenchment and other closure costs              | -104        |
| <b>Total</b>                                      | <b>-299</b> |

- BM6 was shut on 10 May 2026 and classified as a discontinued operation
- Special items include the following:
  - Non-cash: impairment of plant, equipment and capital spares (R181m) and inventory (R15m)
  - Cash: Retrenchment and other closure costs (R104m)
- BM3 accounted for under continuing operations

**Springs BM6 coated cartonboard machine was shut on 10 May 2026;  
BM3 coreboard machine continuing**

# Outlook

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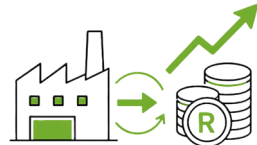


# Outlook



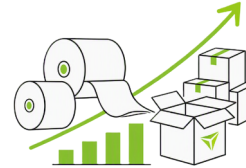
## Operating environment remains difficult

- Weak industrial and consumer demand
- Paper pricing and input-cost volatility remain key risks



## Portfolio optimisation and returns

- Major investment cycle largely complete
- Improve portfolio quality and returns
- Focus capital on growth sectors and competitive assets
- Release value from non-core assets



## Paper: stabilise and improve

- Sustain Mkhondo operating stability
- Accelerate SLS commercial sales
- Both containerboard mills fully sold for Q3; margins remain under pressure
- Manage BM3 and import-protection process



## Plastics: protect the recovery

- Sustain improved cost base at Wadeville
- Recover polymer cost increases
- Grow agricultural and selected FMCG volumes
- Beverage crate demand remains uncertain

**H2 seasonally stronger than H1, but trading environment still challenging;  
Priorities: execution, cash generation, deleveraging**

# Thank you



**Bruce Strong**  
Chief Executive Officer

**Hannes Snyman**  
Chief Financial Officer

For any further Investor Relations questions please contact:

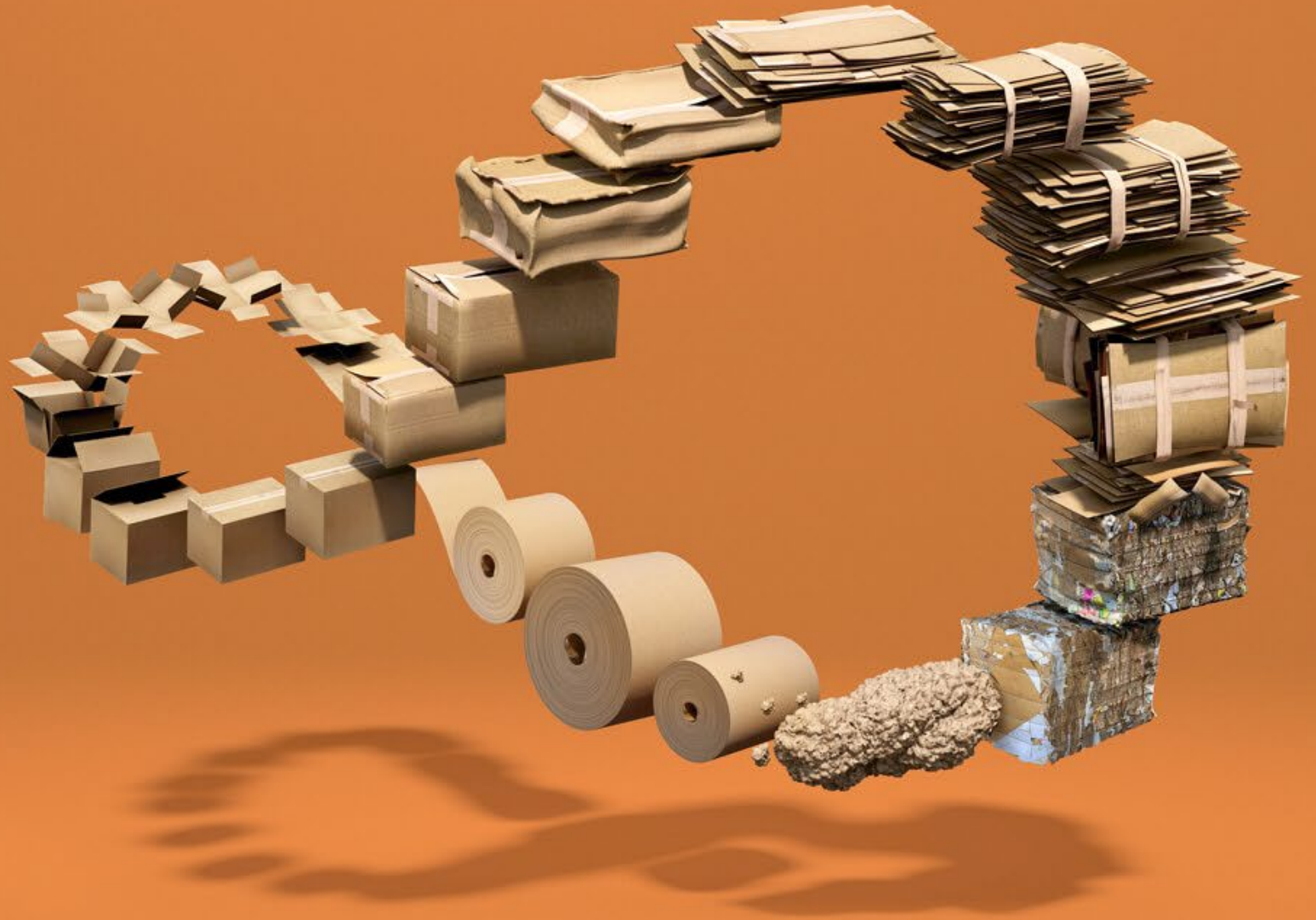
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# Annexures

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# Variable costs<sup>1</sup>

| Rm                        | H1 2026      | H1 2025      | % change     |
|---------------------------|--------------|--------------|--------------|
| Variable selling expenses | 539          | 472          | 14.3%        |
| Raw materials             | 2,475        | 2,608        | -5.1%        |
| - Paper                   | 1,853        | 1,957        | -5.3%        |
| - Plastics                | 406          | 392          | 3.7%         |
| - Chemicals and other     | 216          | 260          | -16.9%       |
| Energy                    | 495          | 437          | 13.3%        |
| Other                     | 99           | 97           | 1.9%         |
| <b>Total</b>              | <b>3,608</b> | <b>3,614</b> | <b>-0.2%</b> |

- Variable selling costs up 14%
  - Higher fuel and delivery costs
  - 25% increase in Paper Manufacturing exports
- Raw materials lower due to
  - Lower OCC prices, but international prices increased towards the end of Q2 2026
  - Somewhat offset by higher polymer prices in Q2 2026
- Energy costs increased mainly due to higher electricity tariffs, as well as higher oil and diesel costs

**Increase in energy and variable selling costs offset by lower OCC prices**

<sup>1</sup> Continuing Operations

# Fixed costs<sup>1</sup>

| Rm                          | H1 2026      | H1 2025      | %<br>change |
|-----------------------------|--------------|--------------|-------------|
| Maintenance                 | 275          | 265          | 4.0%        |
| Personnel costs             | 1,088        | 1,015        | 7.2%        |
| Other net operating costs   | 373          | 357          | 4.5%        |
| <b>Total</b>                | <b>1,736</b> | <b>1,636</b> | <b>6.1%</b> |
| Seyfert fixed costs         | -18          | -            |             |
| SLS additional fixed costs  | -10          | -            |             |
| Insurance income            | -            | 6            |             |
| <b>Adjusted fixed costs</b> | <b>1,708</b> | <b>1,642</b> | <b>4.0%</b> |

- Maintenance costs up by 4%
  - Mkhondo annual shut in H1 2026 compared to H2 2025 (5-days)
- Personnel costs up mostly due to consolidation of Seyfert and increase in headcount at Mkhondo SLS plant

**Controllable costs well managed**

<sup>1</sup> Continuing Operations

# Profit from continuing operations

| Rm                             | H1 2026    | H1 2025    | % change      |
|--------------------------------|------------|------------|---------------|
| <b>EBITDA</b>                  | <b>614</b> | <b>642</b> | <b>-4.4%</b>  |
| Depreciation and amortisation  | -329       | -305       | 8.0%          |
| <b>EBIT</b>                    | <b>284</b> | <b>337</b> | <b>-15.7%</b> |
| Net finance costs              | -135       | -119       | 13.1%         |
| Profit on disposal of business | 4          | -          | n.a.          |
| Profit/(loss) from associates  | -15        | 9          | -267.2%       |
| <b>Profit before tax</b>       | <b>139</b> | <b>227</b> | <b>-38.7%</b> |
| Tax charge                     | -42        | -59        | -27.8%        |
| <b>Profit after tax</b>        | <b>97</b>  | <b>168</b> | <b>-42.4%</b> |
| Effective tax rate             | 27.5%      | 26.9%      |               |

- Depreciation up due to capitalisation of Mkhondo project
  - R30m of additional depreciation in H1 2026
- Finance costs up, although interest rates and average net debt are lower than the prior period
  - R36m of interest costs capitalised to Mkhondo in H1 2025
- Profit of R4m on sale of Recycling Randfontein branch
- Loss from associates
  - Consolidation of Seyfert from 1 August 2025
  - Weaker trading in Dalisu

**Higher depreciation and finance costs from capitalisation of the Mkhondo upgrade**

# Cash flow and net debt<sup>2</sup>

| Rm                                          | H1 2026       | H1 2025       |
|---------------------------------------------|---------------|---------------|
| <b>EBITDA</b>                               | <b>589</b>    | <b>625</b>    |
| Springs BM6 retrenchment and closure costs  | -104          | -             |
| Movement in working capital                 | -34           | -462          |
| Other non-cash items                        | -3            | 10            |
| <b>Cash flow from operations</b>            | <b>448</b>    | <b>173</b>    |
| Tax paid                                    | -35           | -58           |
| <b>Cash flow from operating activities</b>  | <b>413</b>    | <b>115</b>    |
| Investment in property, plant and equipment | -289          | -399          |
| Net interest paid                           | -139          | -155          |
| Dividends and purchase of treasury shares   | -106          | -140          |
| Other                                       | 2             | -35           |
| <b>Movement in net debt</b>                 | <b>-119</b>   | <b>-614</b>   |
| <b>Opening net debt</b>                     | <b>-2,514</b> | <b>-2,371</b> |
| Movement                                    | -119          | -614          |
| <b>Closing net debt</b>                     | <b>-2,633</b> | <b>-2,985</b> |

- BM6 retrenchment and other closure costs are once-off
- Working capital outflow significantly lower than prior period
  - Shut of BM6 resulted in recoupment of working capital
  - Improved working capital across most operations
- Capex mostly focused on SIB projects

**Strong cash generation due to improved working capital and closure of BM6**

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